

FREE Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at www.TheFTC.org or call **866.382.7822** toll-free.

Southern California March - April 2010

March 2 - 9:00 am to 12:00 pm

Project Management

El Camino College Small Business
Development Center (SBDC)
13430 Hawthorne Boulevard
Hawthorne, CA 90250

March 9 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)

Ventura Adult & Continuing Education
5200 Valentine Road, Room 205
Ventura, CA 93003

March 16 - 9:00 am to 12:00 pm

Marketing to Government

City of Anaheim, Economic Development
Gordon Hoyt Conference Center, 2nd Floor
City Hall West, 201 South Anaheim Boulevard
Anaheim, CA 92805

March 23 - 9:00 am to 12:00 pm

Getting Started with Government Contracting

Greater Lakewood Chamber of Commerce
500 Lakewood Center Mall, Unit 24
(Next to See's Candy)
Lakewood, CA 90712

April 1 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)

Long Beach Area Chamber of Commerce
One World Trade Center, Suite 206
Long Beach, CA 90831

April 6 - 9:00 am to 12:00 pm

Introduction to Federal Contracting

City of Monterey Park, Council Chambers
320 West Newmark Avenue
Monterey Park, CA 91754

April 13 - 9:00 am to 12:00 pm

Marketing to Government

Women's Economic Ventures (WEV)
& The Small Business Loan Fund
333 S. Salinas Street
Santa Barbara, CA 93103

April 20 - 9:00 am to 12:00 pm

Responding to RFPs (Request for Proposal)

Mission Community Services Corp
71 Zaca Lane, Suite 130
San Luis Obispo, CA 93401

April 27 - 9:00 am to 12:00 pm

Getting Started with Government Contracting

Vandenberg Village Branch Board Room
(Ventura County SBDC)
3880 Constellation Road
Lompoc, CA 93436